



# Sri Lanka

## INVESTMENT AND BUSINESS CONCLAVE 2019



○ Explore ○ Network ○ Capitalise

16th September, 2019

Shangri-La Hotel Colombo - Sri Lanka

Organised by



Register Online : [www.invest-srilanka.lk](http://www.invest-srilanka.lk)

### Strategic Partners



### Supporting Partners

Knowledge Partner



Official IT Partner



Official Airline



Communication Partner



Official Travel Partner



- ▶ The Department of Commerce
- ▶ Sri Lanka Diplomatic Missions Overseas
- ▶ Ministry of Industry and Commerce
- ▶ Diplomatic Missions in Sri Lanka
- ▶ Ministry of Finance



# Focus Sectors



## Agriculture

Cultivation and processing of fruits, vegetables, herbs and spices, Deep Sea Fishing & rearing/ processing of fish, Animal husbandry projects, Horticulture / Floriculture



## Apparel

Apparel manufacturing, Textile and Fabric Manufacturing, Garment Accessories, Garment related Services such as Garment washing, Textile testing, Screen printing etc.



## Education

Branch campuses of leading Foreign Universities, Higher Educational Institutes, Hospitality / Tourism / Hotel Management, Design Development, Engineering, Nursing, Maritime Training



## Export Manufacturing

Rubber, PVC Products Cement, Minerals (processing), Metal, Transport, Equipment, Gem & Jewellery, Electrical & Electronics, Ceramic, Paper, Leather, Chemicals, Pharmaceutical, Boats, Food (processing), Tea, Wood, Coir



## Export Services

Shipping services, Other marine services (shipping services, crew exchange etc), Printing services, Management consulting services, Aviation Services, Automation services, Other export services, Enterpot Trading, Logistic Service, Regional Operating Headquarters



## Infrastructure

Housing and Property Development, Shopping & Office Complex, Mixed Development Projects, Hospital Services and Medical Services, Warehousing & Logistic Services, Exhibition Centers, Industrial Parks, Construction of Highways and Railways



## Knowledge Services

IT Software Development, KPO / BPO Industry, IT and IT Enabled Services, IT Training Sectors.



## Tourism and Leisure

Hotels / Resorts / Villas, Higher-end restaurants, Leisure / Entertainment and Theme Parks, Tourist transport: Domestic and International Sea & Air transport, Meeting Incentive Convention and Exhibition: MICE, Domestic and International Air transport / Water-based transport, Skill Development: Hotel / Hospitality Training Institutes



## Other

Power & Energy, Telecommunications and Related Services, Ports Development, Distribution of Petroleum related products such as LPG & LNG, Recycling of Waste

# National Export Strategy of Sri Lanka 2018 - 2022

Sri Lanka is on the cusp of transforming its export industry through the implementation of a National Export Strategy (NES) which was launched in 2018. The NES of Sri Lanka was developed under the aegis of the Ministry of Development Strategies and International Trade (MODSIT) and the Sri Lanka Export Development Board with financial support from the EU as part of the 'EU-Sri Lanka Trade-Related Assistance: Increasing SMEs' Trade Competitiveness in Regional and EU Markets' project. The NES was developed on the basis of the process, methodology and technical assistance of the International Trade Centre (ITC), Geneva within the framework of its Trade Development Strategy Programme.

**Six focus sectors for innovation and export diversification under NES:**



IT-BPM



Wellness  
Tourism



Boat  
Building



Electrical &  
Electronic  
Components



Processed Food  
and Beverages



Spices and  
Concentrates



# A Glimpse of Sri Lanka Investment and Business Conclave

2016

127  
Delegates

136  
Local

27  
Countries



" This very first trip of mine to Colombo has opened my eyes on the potential of your most loved country "



" Conclave 2016 was a well-organised and relevant event for any business considering doing business in Sri Lanka "

2017

134  
Delegates

127  
Local

24  
Countries



" The Online Registration and Business Matchmaking was superior in my experience. Highly productive Interchanges took place "



2018

135  
Delegates

128  
Local

26  
Countries



"In my opinion the Conference was very successful. I personally had opportunity, like the other participants, to meet interesting businessmen from Sri Lanka and foreign representatives"



"I believe that this Conference will serve to promote better and closer relations between businessmen of Sri Lanka and Serbia"



# Programme

## 16th September 2019

<b>07.30 am – 09.00 am</b>	Registration of Participants/Collection of Conference Bags
<b>09:00 am – 09:30 am</b>	Arrival of participants to Lotus Ballroom, Shangri-La Colombo
<b>09:30 am – 10:00 am</b>	Inauguration
<b>10:00 am – 10:30 am</b>	Tea Break
<b>10:30 am – 11:30 am</b>	Strategies for Growth 1. Opportunities in Trade and Investment 2. National Export Strategy 3. Port City Colombo
<b>11:30 am – 12:15 pm</b>	Panel discussion on Exploring the Foreign Direct Investment, Tax and Sector landscape
<b>12:15 pm – 12:45 pm</b>	Working Lunch
<b>12:45 pm – 05:30 pm</b>	B-2-B (Business to Business) and G-2-B (Government to Business) Meetings
<b>06:30 pm – 09:00 pm</b>	Strategic Networking Reception

## How to Participate

**Register early enabling us to invite potential overseas business partners.** Please return the enclosed Registration Form duly perfected in BLOCK LETTERS to the “Sri Lanka Investment & Business Conclave 2019” Secretariat along with your Participation Fee, on or before 25th July 2019. Your registration is subject to receipt of the complete payment.

Visit [www.invest-srilanka.lk](http://www.invest-srilanka.lk) to seek/schedule B2B / G2B Meeting Appointments. All registered participant details (overseas/local) will be available to view and schedule appointments online for B2B Matchmaking. Look for updates of new registrations regularly.

## Your investment

inclusive of taxes

Participation at the Inauguration, Panel Discussion, B2B Meetings/G2B Meetings, High Level Strategic Networking Reception

### Members of the Ceylon Chamber of Commerce

**Rs.27,000** /= per participant

### Others

**Rs.33,000** /= per participant

# Registration Form

For Official Use Only

Please complete in **BLOCK LETTERS** and return along with your payment before 25th July 2019 to:

Date received .....

Registration No .....

**Sri Lanka Investment & Business Conclave 2019 Secretariat**  
**The Ceylon Chamber of Commerce**  
**No.50 Navam Mawatha Colombo 2 Sri Lanka**

☎ +94 11 5588818, 5588888, 5588800 📠 +94 11 2449352, 2381012 ✉ investsrilanka@chamber.lk 🌐 www.invest-srilanka.lk

## Participants Details

Name of Organisation			
Mailing Address			
Country	Tel. (Direct)	Fax	
E-mail	Website		
Company Profile (Maximum 6 lines)			

Name of Participant	H.E./Prof./Dr./Mr./Ms.	Designation	
Mobile	E-mail		
<b>If you are interested in attending the following</b> (Please mark 'x' in the box)			
<input type="checkbox"/> 16th September - Inauguration/Networking Reception	<input type="checkbox"/> 16th September - B-2-B Meetings	<input type="checkbox"/> 16th September - G-2-B Meetings	
<input type="checkbox"/> 16th September - Session on Strategies for Growth	<input type="checkbox"/> 16th September - Panel discussion	<input type="checkbox"/> 16th September - Strategic Networking Reception	

Name of Participant	H.E./Prof./Dr./Mr./Ms.	Designation	
Mobile	E-mail		
<b>If you are interested in attending the following</b> (Please mark 'x' in the box)			
<input type="checkbox"/> 16th September - Inauguration/Networking Reception	<input type="checkbox"/> 16th September - B-2-B Meetings	<input type="checkbox"/> 16th September - G-2-B Meetings	
<input type="checkbox"/> 16th September - Session on Strategies for Growth	<input type="checkbox"/> 16th September - Panel discussion	<input type="checkbox"/> 16th September - Strategic Networking Reception	

Name of Participant	H.E./Prof./Dr./Mr./Ms.	Designation	
Mobile	E-mail		
<b>If you are interested in attending the following</b> (Please mark 'x' in the box)			
<input type="checkbox"/> 16th September - Inauguration/Networking Reception	<input type="checkbox"/> 16th September - B-2-B Meetings	<input type="checkbox"/> 16th September - G-2-B Meetings	
<input type="checkbox"/> 16th September - Session on Strategies for Growth	<input type="checkbox"/> 16th September - Panel discussion	<input type="checkbox"/> 16th September - Strategic Networking Reception	

## B-2-B Meetings

Sectors of interests to invest/set up Joint Ventures / Technology Transfer/ Outsource/ Export/ Import/ Other.

It is compulsory that you **visit [www.invest-srilanka.lk](http://www.invest-srilanka.lk)** to identify and select more specific areas of interest in order to schedule B2B Meetings with matching investor/business partners. - (Please mark 'x' in the box)

Focused Sector/ Area	Invest	Joint Venture	Technology Transfer	Outsource	Export	Import	Other
Agriculture	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Apparel	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Export Manufacturing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Export Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Infrastructure	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Knowledge Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tourism and Leisure	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Power and Energy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Telecommunications and Related Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ports Development	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Other (Please specify products/services in brief) .....

.....

## G-2-B Meetings

Do you wish to attend the G-2-B Meetings with officials of the Government Institutions on 16th September 2019? If so, select a maximum of 03 institutions given below (Please note that the appointments will be made subject to availability) - (Please mark 'x' in the box)

- Board of Investment of Sri Lanka   
  Ministry of Industry and Commerce   
  Ministry of Megapolis and Western Region Development  
 Registrar of Companies   
  Sri Lanka Export Development Board   
 Any Other? Please Specify .....

### I am aware of the Cancellation Policy stated below

By or before 1st August 2019 – full refund of Registration Fee, less Administrative fee of Rs.5,000/=.

By or before 15th August 2019 – 50% refund of Registration Fee

By or before 30th August 2019 – 25% refund of Registration Fee

After 1st September 2019 – No refund Refunds will be made three weeks after the conclusion of the Conclave 2019

Name \_\_\_\_\_

Signature \_\_\_\_\_

Designation \_\_\_\_\_

Date \_\_\_\_\_